

THE CYBERSIDE BRIEF

Insider Wisdom from 20 Years of IT Defense for Your Business Prosperity and Security

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NEW YEAR, NEW GOALS:

HOW AI CAN HELP YOU STICK TO YOUR RESOLUTIONS



January 1 is a fresh start for many – an opportunity to set exciting career or personal goals like getting a promotion or saving for that trip to Paris. Yet in 2024, only 30% of Americans set a New Year's resolution, says Pew Research. The 70% who didn't set goals cite breaking resolutions too easily, struggling to create meaningful goals or simply disliking the process. For those feeling that resolutions are often a losing game, AI-powered tools like chatbots and apps can help make this year different by helping you set resolutions that are practical and unique to you.

AI Is An Excellent Active Listener

For many people, traditional goal-setting feels static, nothing more than a

conversation with ourselves that results in a sticky note on the bathroom mirror. In contrast, generative AI is interactive. It asks questions, rephrases ideas and can suggest new ideas based on input, mirroring the way humans engage in active listening. AI is also fast – it responds in real time, making it an ideal brainstorming partner.

AI is also highly customizable. Because it tailors recommendations to your inputs, it offers personalized plans for your goals based on your habits and preferences (but sensitive data should be avoided). AI can also help you set SMART goals – Specific, Measurable, Achievable, Relevant and Time-bound – making tracking progress easier and increasing your chances of success.

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This monthly publication is provided courtesy of Patrick Birt, President of AdRem Systems Corporation.



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How To Write Your New Year's Prompt With AI

If you're ready to try using generative AI tools for your resolutions, start by crafting a clear, thoughtful prompt. Here are some prompting best practices to get you started:



1. Tell AI About Yourself

You don't need to share your life's story, but tell AI some goals you might like to achieve, your strengths and weaknesses and what you'd like help with. This context helps AI customize its ideas specifically to you.

Example Prompt: "Please help me create a New Year's resolution. Here is information about me that you can use to suggest helpful resolutions [insert your strengths, challenges, hopes, goals, etc.]..."



2. Define Your Focus Areas

After introducing yourself, ask AI to suggest a list of five to 10 New Year's resolutions. If you only want ones related to fitness or work, then say that. If you're open to other ideas, you can ask AI to think outside the box when coming up with suggestions.

Example Prompt: "With the information I gave you, please suggest a list of resolutions I may find useful this year relating to fitness and my career."



3. Review And Refine AI Suggestions:

You can provide more information to AI and get different responses or ask it to change the wording or goal to match your needs.

Example Prompt: "Can you rewrite X resolution to be met within six months?" Or, "Can you adapt this resolution to focus on small business owners?"



4. Create SMART Goals:

Once you know your resolution(s), ask AI to create SMART goals to help you meet them!

Example Prompt: "Please suggest SMART goals to help me achieve my New Year's resolution."



5. Track Progress:

Once you have your resolution, you can even use AI-driven apps or features (like reminders in productivity apps) to stay accountable. Regular tracking helps you stick to your goals and makes progress visible, even with a simple check-in.

If you've never had success with New Year's resolutions or you want to shake things up this year, let AI help you create some of your best resolutions yet!

FREE REPORT:

What Every Small-Business Owner Must Know About Protecting And Preserving Their Company's Critical Data And Computer Systems

This report will outline in plain, nontechnical English the common mistakes that many small-business owners make with their computer networks that cost them thousands in lost sales, productivity and computer repair bills, and will provide an easy, proven way to reduce or completely eliminate the financial expense and frustration caused by these oversights.

Download your **FREE** copy today at www.AdRem.com/protect or Call Our Office at (703) 860-2233.





Compliance Navigator



PATRICK BIRT

EXPLAINS THE TRUTH ABOUT GRC SYSTEMS AND CMMC COMPLIANCE

As someone who's worked closely with organizations navigating the complex world of CMMC compliance, I've noticed an area that often flies under the radar: Governance, Risk, and Compliance (GRC) systems.

These tools are invaluable for managing compliance efforts, but when they contain security information about your Controlled Unclassified Information (CUI) environment, they can introduce unexpected challenges.

Here's the thing: Under CMMC rules, any security-related data tied to your CUI secure environment – like System Security Plans (SSPs), incident response reports, or vulnerability assessments – must be treated as if it's CUI. This means your GRC system isn't just a helpful tool; it could now be considered "in scope" for compliance.

SO, WHAT DOES THIS MEAN?

If your GRC system becomes "in-scope," you need to:

1. **Host it Securely:** The system must meet the same stringent requirements as your operational CUI environment. Using a platform like FedRAMP-authorized solutions or Microsoft GCC-High/Azure Government is often necessary.
2. **Account for Third-Party Providers:** If you outsource your GRC system to a provider, their environment and practices would also need to adhere to CMMC standards, and their hosting solution will need to meet equivalent compliance levels.

This is a big deal. Think about it: If your GRC system doesn't meet compliance standards, it could compromise your entire certification.

OUR RECOMMENDATION

Take a hard look at where and how your GRC system is hosted. Is it secure enough to protect sensitive CUI-related information? And if you're using a third-party provider, make sure they're equipped to support your compliance journey.

CMMC compliance isn't just about checking a box, it's about safeguarding the sensitive data our country relies on. For those of us navigating this journey together, ensuring every tool and system is secure is part of the responsibility we share.

If your organization needs guidance in navigating this GRC issue and other CMMC regulations, consider leveraging our expertise as your trusted compliance and cybersecurity partners ([Compliance Sherpa & AdRem Systems Corporation](#)).

Preparing today will save time, money, and opportunities tomorrow. The path to compliance may be complex, but it is an essential step toward securing sensitive government information in an increasingly vulnerable cyber landscape.

Patrick Birt is the Owner and CEO of AdRem Systems Corporation and Compliance Sherpa, LLC. He uses over 35 years of IT and federal service experience as a Lead Engineer for government solutions to guide organizations in safeguarding sensitive data against cyber threats. His deep understanding ensures strategies align and empower businesses with the complex compliance and technology needs of Today.



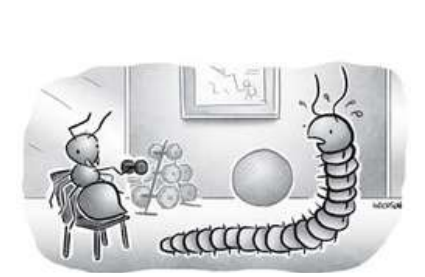
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CARTOON OF THE MONTH



“Man I hate leg day.”

APPS YOU SHOULD TAKE OFF YOUR PHONE RIGHT NOW

These days, our phones are jam-packed with apps. However, apps are more than clutter – they’re data collectors. Apps from China-based app developer ByteDance, such as TikTok, CapCut and Lemon8, track *extensive* details: your IP address, biometrics, messages, credit card numbers, people and places in your videos, information about the content you post and *more*. TikTok’s data privacy is so bad that it’s banned in many countries and on government devices in several others, including the US, the EU, Australia and Canada.

While harmful apps are the obvious ones to nix, experts also suggest you delete any app you aren’t using regularly. To ensure the app stops collecting and sharing your data, you must deactivate or delete your account first.

Log in to each app and find the page where you can delete your account, then uninstall it from your phone.



THE EMPLOYEE EXPERIENCE REVOLUTION



Today’s employees desire more than a paycheck; they want purpose – a meaningful connection to their work that enriches their lives. As John DiJulius, speaker and author of *The Employee Experience Revolution*, puts it, “Work makes up a large part of nearly every human being’s life. If we don’t find value in what we do professionally, it will trickle into other areas of our lives.”

Purpose-driven work not only increases engagement but also supports retention and well-being. At a recent industry conference, DiJulius explained three crucial elements in attracting and retaining rock-star employees: cultivating purpose, creating an ungameable recruitment process and delivering a memorable onboarding experience.



The Power Of Purpose

To create a culture of purpose, trust and meaning, DiJulius says, “employers must make sure every employee understands how their job impacts customers’ lives.” This can be straightforward for customer-facing employees, but it’s harder for those in less visible positions, such as warehouse or assembly-line roles, to make the customer service connection. Medical device company Medtronic does this through its annual gala, where all staff can meet the patients who benefit from their devices, reinforcing the real-world impact of their efforts. Find ways to cultivate these connections between your employees and those who benefit from their work.

Purpose also stems from who we work with. DiJulius reminds us, “Employees don’t quit companies; they quit people.” Today, hiring isn’t about filling seats. It’s an opportunity to welcome purpose-driven individuals who align with your mission into your company.



Creating A Recruitment Experience

An excellent recruitment experience, DiJulius says, takes steps to make what your company stands for overwhelmingly obvious. It will either

turn them on to your company or off – and that’s the point. “We are not for everyone, nor do we want to be,” DiJulius says.

Use the interview process to scare away wrong-fit prospects, identify potential rock stars and make the potential rock stars want to pick YOU. Interview experiences should showcase what your company stands for. For example, greet candidates with a coffee, offer them a reserved parking spot and involve employees in the interview process. These details convey your company culture and help candidates feel like they belong.



Creating The Ultimate Onboarding Experience

The first day at a new job can either affirm a hire’s decision or make them question it. Even for remote employees, purposeful introductions and engaging activities matter.

DiJulius offers onboarding best practices:

- **Reorientation:** Hold regular orientations for all staff, connecting newcomers with current employees and updating them on any company changes.
- **Gamify The Experience:** Send new hires on a gamified “quest” around the office or virtual workspace to learn important details. This will encourage relationship-building and ease the transition.
- **Stagger Training:** Don’t overwhelm new employees with too much information. Instead, provide need-to-know knowledge early, then gradually add professional development to support long-term growth and reduce burnout or boredom.

Employees want purpose and a work culture where they feel welcome. This year, prioritize creating an environment where employees find meaning, can engage fully and stay committed for the long term.



5 KEY FACTORS EVERY BUSINESS WEBSITE SHOULD HAVE FOR SUCCESS IN 2025



As we step into 2025, a strong online presence is more crucial than ever. Whether you're launching a new website or giving your existing one a much-needed refresh, there are five key elements every business website must have to ensure success this year:

- 1. Mobile Optimization:** With mobile traffic accounting for over half of all website visits, ensuring your site is fully responsive and easy to navigate on mobile devices is essential. A seamless mobile experience improves user engagement and supports better search engine rankings.
- 2. SSL Security (HTTPS):** Security is top of mind for both users and search engines. An SSL certificate protects your visitors' data and boosts trust. Google also gives preference to secure websites, making it a critical factor for both user experience and SEO.
- 3. Fast Load Times:** Website speed is a major factor in both user satisfaction and search rankings. Research shows that even a one-second delay in load time can lead to a significant drop in conversions. Optimizing images, leveraging browser caching, and using a reliable hosting provider can make a huge difference.

4. Clear Calls to Action (CTAs): Every business website should guide visitors toward their next step - whether that's filling out a contact form, scheduling a consultation, or making a purchase. Simple, compelling CTAs placed strategically across the site will drive conversions and improve overall site performance.

5. SEO-Optimized Content: A well-designed website is only effective if people can find it. Optimizing content for search engines ensures your website ranks higher, reaches your target audience, and drives more traffic. Quality, keyword-rich content combined with technical SEO practices is essential for long-term online success.

At AdRem Systems Corporation, we not only specialize in comprehensive Cybersecurity and IT solutions, but recognize the importance of a strong online presence. That's why we offer expert website design services as part of our suite of solutions. Whether you're expanding your business or looking to capture new opportunities, a well-designed, secure, and optimized website is key to your success.

Celebrating Team Achievements



OUR SERVICES

IT BUSINESS SOLUTIONS

Managed and Co-Managed Service (MSP)
 Managed Security Service (MSSP)
 Cloud Computing
 VoIP Solutions
 Data Backup and Recovery
 Cybersecurity
 Vendor Management
 Hardware as a Service (HaaS)
 Secure Access Service Edge (SASE)
 Virtualization
 Remote Work Environments

COMPLIANCE SOLUTIONS

CMMC, NIST, HIPAA, ISO, FTC, etc.
 Email Enclaves
 Employee Security Training
 Data Backup and Recovery
 Data Privacy and Encryption
 Disaster Recovery Planning
 Penetration Testing
 Vulnerability Scanning
 Policy Consulting
 Cybersecurity Consulting

HARDWARE PROCUREMENT

Shop.AdRem.com

HOSTING & ONLINE SERVICES

OnlineServices.AdRem.com

Domain Registration and Transfer
 Website Hosting: Website Builder & WordPress
 Website Security Solutions
 Custom Website Design
 WordPress Website Support Solutions
 Logo Design
 Virtual Private Servers (VPS)
 Dedicated Servers
 Email Marketing



CYBERSIDE CHAT



FTC’s New Click-To-Cancel Rule Coming This Year

Beginning as soon as March or April 2025, the FTC will enforce a new rule that requires businesses to make canceling a subscription to their product or service as easy as signing up. For example, a company can’t force you to call a service agent on the phone to cancel a subscription if you signed up in 10 seconds using an online form. The rule also says that businesses must clearly outline the terms of their subscriptions and gain customer consent before accepting payment. It’s about time!

“Money” Is The Most Dangerous Word In Your Inbox

Someone is after your money, and no, it’s not your teenager. ZeroBounce, an e-mail company, pinpointed the most common words hackers use to trip you up. “Money” topped the charts as one of the most common and harmful words in hacker e-mails, with an 83.5% infection/damage rate. Other words to watch out for include “free,” “income” and “investment.” Always verify a sender before opening e-mails and look for red flags in e-mails.

Put Your Business On The Map

Apple Business Connect is a free tool for businesses to manage and update information across Apple Maps, Siri and Spotlight. It enables businesses to control details like hours, contact information and photos, create promotional “Showcases” and access insights on customer interactions, improving visibility and accuracy across all Apple device users. This free service puts your business on the map – literally – making it easier than ever for you to connect with customers.

Google “Unfiltered”

Google Image users are reporting a noticeable uptick in hyperrealistic AI-generated pictures in search results, right next to real ones. However, many of these images aren’t labeled as AI-generated, leading to concerns about misinformation. For example, image searches of baby animals are rife with AI-generated images. Companies, including Google, are working on better ways to label AI-generated photos, but until then, pay attention when you’re scrolling and verify images if you plan to reuse them.

OUR MISSION

To apply our 20 Year Legacy of knowledge and innovation, to defend Critical IT Networks, and encourage a more secure nation of Tomorrow by delivering Today’s technologies with respected, trusted, and proven individuals.

BUILD: AN UNORTHODOX GUIDE TO MAKING THINGS WORTH MAKING

By Arnold Schwarzenegger

Bodybuilder. Immigrant. Actor. Father. Governor. In *Be Useful*, Arnold Schwarzenegger details how those 2 words from his father shaped his life.



Through personal stories revealing highs and lows, he shares his principles for overcoming challenges and achieving success. You’ll find this read inspirational either way, but for a special touch, listen to it read aloud by the author himself!

